



THE WESTMORE ADVANTAGE

For over 75 years, Westmore Fuel has been delivering a wide range of environmentally friendly energy products and services to thousands of homes and businesses in Connecticut and New York, keeping our friends and neighbors safe and comfortable.



THE WESTMORE ADVANTAGE

AVAILABILITY OF SUPPLY

In 1982, Westmore Fuel put a plan in place to guarantee fuel supply to its customers – even under the most extreme conditions. Our 1.2 million gallon marine storage terminal along with strategic supplier alliances guarantees Westmore customers with an uninterrupted supply of fuel.



OIL PRODUCTS FRIENDLY TO THE ENVIRONMENT

Westmore Fuel is leading the way in providing Biodiesel and BioHeat® blended fuels that are friendly to the environment. These cleaner burning fuels emit less pollutants.



REDUCING THE COST TO YOUR COMPANY

Westmore Fuel is committed to helping its customers reduce the cost to heat their business and fuel their fleets. While global energy prices fluctuate greatly, as your energy partner, Westmore Fuel will act as your energy savings consultant, promoting innovations and new technologies designed to make your energy dollars go farther.



INDUSTRIES WE SERVE

- Manufacturing
- Boating
- Hotels (Hospitality Industries)
- Contractors
- School districts
- Municipalities
- Residential and Commercial Real Estate

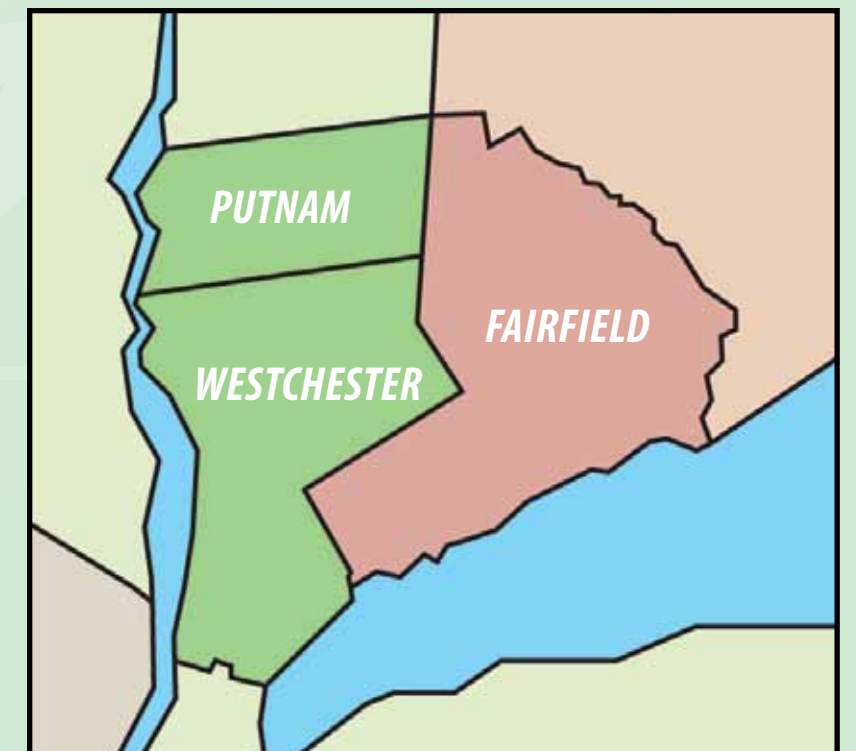


COMMERCIAL PRODUCTS & SERVICES

- Diesel
- Biodiesel
- Heating Oil
- Generators
- Fleet Fueling & terminal pick-ups
- Municipal and School district procurement

SERVICE AREA

Fairfield County, CT
Putnam County, NY
Westchester County, NY



*Westmore Fuel blends and rack injects biodiesel at our state of the art marine storage terminal in Port Chester, NY.
From there, we can deliver the biodiesel to your on-site storage tank.*



BIODIESEL IS BETTER DIESEL!

BIODIESEL – A CLEANER, MORE EFFICIENT FUEL

WHO SHOULD BE USING BIODIESEL?

- All diesel operated vehicles
- Construction companies
- Fleet vehicles
- Sanitation haulers
- School buses
- State highway and transportation departments
- Utility companies



You may think that all biodiesel fuels are alike, but nothing could be further from the truth. Over the years, we've come to know where the best product comes from and deal exclusively with these primary sources that consistently test better than specification every time. **In fact, we use it for our own trucks where harsh winter conditions can't come in the way of getting fuel out to our customers.**

POWER YOUR FLEET WITH BIODIESEL FROM WESTMORE FUEL,

HELP THE ENVIRONMENT AND SAVE MONEY!

WHY USE BIODIESEL?

- **You can start right now:** Biodiesel can be used without making any engine modifications.
- **Reduce emissions:** Biodiesel reduces greenhouse gas emissions by as much as 86 percent when compared to petroleum-only diesel.*
- **Reduce your company's carbon footprint:** Strengthen your company brand and reinforce your image as a company that is committed to clean and green fuel alternatives.
- **Reduced maintenance:** Because biodiesel burns so cleanly, your vehicles and systems will require less frequent maintenance.
- **Quality control:** Westmore Fuel blends biodiesel right at our own 1.2 million gallon marine storage terminal in Port Chester, NY. From there, we deliver biodiesel to your on-site storage tank or facility.



TO BE CALLED BIODIESEL the fuel must meet the demanding standards of the American Society for Testing & Material (ASTM D-6751) quality specifications.



Parameter	PM	HC	CO	NOx	SOx	GHG
Baseline	1.0	1.0	1.0	1.0	1.0	1.0
Biodiesel	0.14	0.14	0.14	0.14	0.14	0.14
Reduction	86%	86%	86%	86%	86%	86%

Using the biodiesel emission calculator, you can quickly and easily see how your involvement saves the environment!



Calculate yours today on the National Biodiesel Board website: biodiesel.org/using-biodiesel/handling-use/emissions-calculator

EMISSIONS CALCULATOR

BIODIESEL IS SUPPORTED BY MAJOR MANUFACTURERS



NEW YORK CUSTOMERS

Get A 20% Savings*
on New York State Fuel Taxes.

*New York customers only



BIOHEAT IS THE BEST HEAT!

WESTMORE BIOHEAT— A FUEL CLEANER THAN NATURAL GAS

Westmore Fuel is proud to deliver B20 BioHeat®. We are also proud to share the proof that B20 is cleaner than natural gas!

**“BioHeat® heating oil blends of 2% biodiesel or more
produce lower greenhouse gas emissions than natural gas.”**

— NORA Report

This is among the key findings of a report conducted by Brookhaven National Laboratory and delivered to Congress in May 2015 by The National Oilheat Research Alliance (NORA). The report further states that “BioHeat® heating oil is a clean, responsible alternative to natural gas heating systems and performs admirably against all other heating systems.” We think this is great news for our customers!

THE BENEFITS OF WESTMORE FULL SERVICE

WHAT IS FULL SERVICE?

In addition to providing home heating fuels, as a Full Service dealer we offer a wide array of other products and services, including:

- Installation and servicing of heating systems and hot water heaters
- Fuel oil storage tank removal and installation
- True 24 hour emergency service
- Automatic fuel delivery programs
- Extended credit and payment plans
- Price protection programs

**We're interested in providing
total peace of mind for
our customers.**

Westmore offers several service plans. Choose the best one for you.

WatchGuard™ Ultra – This plan provides expert service, preventive maintenance and parts coverage for residential oil heating systems.

Gold Plus – This comprehensive plan is simply the best service plan available in the area. It provides worry free, 24-hour coverage of all major components of your oil heating system, including many expensive, hard to replace parts.

24-HOUR EMERGENCY SERVICE: We can quickly locate and dispatch our closest expert Fuel Technician service vehicle in an emergency.

Customer Service is the best! I am very impressed with the girls and guys that work in customer service. They are always patient, courteous and very professional. I have recommended them to more than one of my friends!

– Camille O., Cos Cob, CT



What is BioHeat® home heating fuel?

Less fossil and more future, BioHeat® blends ultra-low sulfur home heating fuel with 100% renewable, domestically produced agricultural products.

What does Bio mean?

The plant content in BioHeat® is biodiesel, the production of which annually generates approximately \$16.8 billion for the U.S. economy, creates more than 62,000 jobs, and helps reduce our country's dependence on foreign resources. In its purest form, biodiesel is biodegradable and non-toxic.

**THAT'S
BIO-
AMAZING**

Where is BioHeat® home heating fuel made?

The crops used to create BioHeat® fuel are grown and processed in America. Westmore Fuel only delivers B20 BioHeat®, which contains 20% biodiesel with 80% ultra-low sulfur home heating fuel.

What does B20 mean?

B20 indicates the percentage of biodiesel blended with petroleum based fuel. B20 contains 20% biodiesel.

Does BioHeat® home heating fuel cost more? How does it save money?

Westmore Fuel doesn't charge a penny extra for our BioHeat®. In fact, New York State residents can apply for a 20-cent per gallon tax credit. That's a \$200 savings for every 1,000 gallons you receive! Even better, BioHeat® helps your home heating equipment run more efficiently than before with less maintenance which saves you money.

Does BioHeat® reduce our carbon footprint?

Yes. Since Westmore Fuel began delivering BioHeat® in 2008, our customers have dramatically reduced their carbon footprint by receiving a BioHeat® formula with 12% less particulate matter, 20% less hydrocarbons, 12% less carbon monoxide, 2% less nitrogen oxide, 20% less sulfur dioxide and 16% less carbon dioxide. Using B20 BioHeat® will save Connecticut and New York thousands of metric tons of carbon dioxide a year.

Do I need to upgrade or replace my heating system to use BioHeat®?

This is the best part – you don't have to do anything! BioHeat® works with your existing heating system and no modifications or upgrades are needed.

**B20 BIOHEAT®, TOMORROW'S FUEL
IS HERE TODAY!**

FREQUENTLY ASKED BIOHEAT® QUESTIONS



TOP 10 REASONS WESTMORE DELIVERS ONLY B20 BIOHEAT

1. Westmore's B20 BioHeat® contains 20% biodiesel, instead of just 2%.
2. We use U.S. produced soybean biodiesel in our B20 BioHeat®.
3. Increasing the demand for BioHeat® creates more American jobs.
4. Emergency “no heat” calls have decreased since Westmore began delivering BioHeat® in 2008.
5. Westmore's B20 BioHeat® gives you MORE heat with LESS fossil.
6. BioHeat® acts as a natural solvent to keep your system clean inside.
7. We blend our B20 BioHeat® at our marine storage terminal.
8. Absolutely no system modifications are needed to use BioHeat®.
9. Our B20 BioHeat® doesn't cost more than conventional heating oil.
10. NY customers can apply for a \$.20/gal. tax credit for using BioHeat®.

MOVING AHEAD THROUGH THE 21ST CENTURY

Westmore is well positioned and continually changing with innovations to meet anticipated customer needs.

2011

Rick Bologna, General Manager of Westmore was honored as CEMA's Marketer of the Year award.



2005

Westmore Fuel became a proud supplier of BioHeat®.



1982

Westmore Fuel purchased their first storage terminal, and another to follow in Port Chester, NY, allowing strategic supply alliances and an uninterrupted supply of fuel.



1957

Patsy's son Dick joined the company and helped build the service department.



1938

Patsy Bologna formed Patsy's Ice & Coal, which became Westmore Fuel.



2020

2012

Westmore Fuel opened the first biodiesel terminal in Port Chester, NY.



2010

2000's

Rick has worked every aspect of the business, guiding Westmore's transition into a high-tech energy company.

2000



1990

1980's

Dick's son, Rick joined Westmore Fuel, performing maintenance at the terminals.

1980

1974

Oil Embargo

Patsy, Dom and Dick provided consistent supply and maintained a solid customer base. While many failed, this trio thrived and acquired businesses.



1970

1960

1950



1947

Patsy's brother Dom helped transition the company towards selling oil when he joined the business.

1940

WESTMORE FUEL COMPANY HISTORY

