

# HouseCalls

from **Westmore**  
FUEL CO., INC

## PERSONALLY SPEAKING

### heating oil prices: what now?

Dear Friends,

**We have been receiving many calls** from our customers as energy prices have surged when compared to the previous season. It is important to know that **all energy prices have increased.**

We are all feeling the squeeze each time we fill up our car, shop for groceries and order products.

While we have been in business for a long time, we cannot predict energy prices. What we do know is that we can offer our customers price protection from surging prices this winter.

History has shown that our **Capped Oil Price** contract is the **safest choice** for price protection. Our Cap program protects you whether prices go up or down. Please keep in mind that pricing contracts do not guarantee you cost savings, only **cost certainty.**

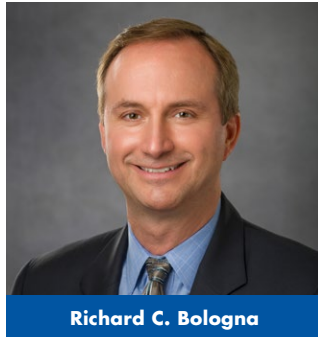
During these turbulent times owning and operating a **1.2-million-gallon marine storage terminal** ensures we always have plenty of fuel for you during the winter.

If you have questions or concerns about your upcoming fuel bills, please get in touch with us as soon as possible. We are more than willing to work out a solution and help you navigate this winter with a little less worry.

Warmly,

*Richard C. Bologna*

Richard C. Bologna



Richard C. Bologna

### use less energy, save more money

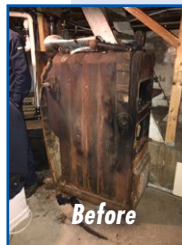
**If you're really serious about saving money** on your home heating this winter, we recommend replacing your old, inefficient boiler. While this step toward energy conservation will cost you the most upfront, it will also **save you the most** over the long term.

Our customers have saved the most money by installing an **Energy Kinetics System 2000 Boiler.**

- » It's one of the most energy-efficient heating systems available.
- » It can lower annual heating bills by up to 40%.
- » It's clean burning, durable and reliable for long life.

Westmore Fuel can also help finance your system upgrade! We offer affordable financing options through the **National Energy Improvement Fund (NEIF).**

Don't delay. Reach out to your friends at Westmore Fuel today for a **FREE** estimate to get started on the road to greater heating efficiency and big energy savings.



*We recently replaced this ancient boiler with a System 2000 oil boiler for Fogama, a restaurant in Rye, NY, that specializes in neo-Japanese cuisine. This ensures that their customers stay warm and cozy throughout the winter. Meanwhile, Fogama will save a lot of money on heat!*





## ask the EvenPay expert

**Q:** How does your EvenPay monthly payment plan work?

**A:** We look at your annual fuel usage from the last couple of years and multiply that number by the projected prices for the heating season. Then we divide that total by up to 11 months, depending when you enroll.

**Q:** Can I still enroll?

**A:** Although our EvenPay plan begins in August, you can enroll now and we'll be happy to divide your total fuel bill into manageable monthly payments through June 2023. This ensures that your payments will remain predictable throughout the year. There is absolutely **no cost** to enroll in this program. If you have a **service plan**, we can roll its annual cost into your monthly payment schedule. You can also make easy payments by credit card through our AutoPay program.

**Q:** If prices drop, will my monthly payments change?

**A:** Don't worry. If your actual fuel costs are a little higher or lower than we estimated, we will make adjustments as necessary during the course of the heating season. In the end, you will only pay for the fuel you received on the day it was delivered — not a cent more.

**Q:** Does Even Pay include price protection?

**A:** No. Price protection is a separate program. Most customers who want more price certainty choose a price cap because their price will not go above the cap price but if market prices fall below the cap, they enjoy the benefit of the lower price.

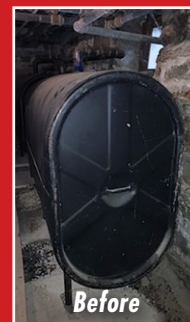
**Please contact us today to find out more about our pricing and payment options.**



**Antonia Burt**  
Customer Care  
Representative

## we have tank solutions

**We recently removed a large,** failing basement oil storage tank (right) for a customer and replaced it with two smaller, 138-gallon tanks. This is an ideal installation solution for customers who need a new tank but have limited access to their basement because of challenges like a narrow stairway or no hatchway to the outside.



P.O. Box 5236 • Greenwich, CT 06831

**B20 Bioheat® Fuel • Biodiesel Fuel**  
**Heating Equipment Sales & Service**



PRESORTED  
STANDARD MAIL  
U.S. POSTAGE  
**PAID**  
DG3



## reducing the need for annual tune-ups

**The evolution of our heating fuel** into clean-burning B20 Bioheat® fuel, combined with ultra-low sulfur diesel has reduced the number of gallons most homeowners burn. The result: most people really don't need to get their systems tuned up every year as they did in the past. Generally, we're finding that the majority of heating systems only need to be tuned up every **three to five years**.

That's why we recently updated our service plan program to eliminate the annual maintenance service that most of you don't need every single year. Because of this, we were able to **lower** the annual cost of our service plan!

Please visit our website to learn about our service plans, which guarantee that you **pay nothing** for parts or labor on dozens of costly repairs!

